APPENDIX C

COMMERCIAL STRATEGY PROGRAMME 2019 – 2023

| Commercialisation launch | Ensure all systems and procedures are in place for staff to propose new ideas. (Complete) Establish a framework and campaign for development of new proposals in order to create a shortlist of new opportunities. (Complete) | Service Director – Commercial | April 2019 |
|--------------------------|---|----------------------------------|------------|
| | Establish Commercial Group (Work in progress) | | |
| Holding Company | Set up a trading company and subsidiary companies as agreed by Cabinet (March 2018). (Delayed, see email from Service Director – Commercial circulated on 05.07.19) | Service Director – Commercial | March 2019 |